

January 25, 2023

NOTICE

The Board of Directors of Kaweah Delta Health Care District will meet in a Marketing & Community Relations Committee meeting at 4:00PM on Wednesday February 1, 2023, at the Sequoia Regional Cancer Center, Pauline & Maynard Faught Conference Room; 4945 W. Cypress Avenue.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings in the Kaweah Health Medical Center, Mineral King Wing entry corridor between the Mineral King lobby and the Emergency Department waiting room.

The disclosable public records related to agendas are available for public inspection at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department) {1st floor}, 400 West Mineral King Avenue, Visalia, CA and on the Kaweah Delta Health Care District web page https://www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT Mike Olmos, Secretary/Treasurer

Cindy Moccio

Board Clerk, Executive Assistant to CEO

Cindy moccio

DISTRIBUTION:

Governing Board, Legal Counsel, Executive Team, Chief of Staff http://www.kaweahhealth.org



KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS MARKETING & COMMUNITY RELATIONS

Wednesday, February 1, 2023
Kaweah Health Sequoia Regional Cancer Center
4945 W Cypress Avenue – Pauline & Maynard Faught Conference Room

ATTENDING:

Directors: Garth Gipson (Chair) and Ambar Rodriguez; Gary Herbst, CEO; Marc Mertz, Chief Strategy Officer; Karen Tellalian, Director of Marketing & Communications; Deborah Volosin, Director of Community Engagement; Laura Florez-McCusker, Director of Media Relations; Raymond Macareno, Sr. Communications Specialist; María Rodríguez Ornelas, Communications Specialist; Patrick Moorman, Jr., Sr. Marketing Specialist; Greg Bitney, Sr. Graphic Designer; and Kelsie Davis, Recording

OPEN MEETING - 4:00 PM

CALL TO ORDER – *Garth Gipson, Chair*

- 1. PUBLIC / MEDICAL STAFF PARTICIPATION Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdictions of the Board are requested to identify themselves at this time. For those who are unable to attend the beginning of the Board meeting during the public participation segment but would like to address the Board, please contact the Board Clerk (Cindy Moccio 559-624-2330) or cmoccio@kaweahhealth.org to make arrangements to address the Board.
- 2. SOCIAL MEDIA/MEDIA RELATIONS Laura Florez-McCusker, Director of Media Relations
 - 2.1. Updates on media relations efforts
 - **2.2.** Updates on social media campaigns
 - **2.3.** Updates on reputation management
- 3. MARKETING & COMMUNICATIONS Karen Tellalian, Director of Marketing & Communications
 - 3.1. Updates relative to current marketing materials, rebranding, ads, and commercials
- 4. COMMUNITY ENGAGEMENT Deborah Volosin, Director of Community Engagement
 - **4.1.** Update on events and community event participation.

ADJOURN – Garth Gipson, Chair

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

Mike Olmos – Zone I Secretary/Treasurer Lynn Havard Mirviss – Zone II Vice President Garth Gipson – Zone III Board Member David Francis – Zone IV President Ambar Rodriguez – Zone V Board Member







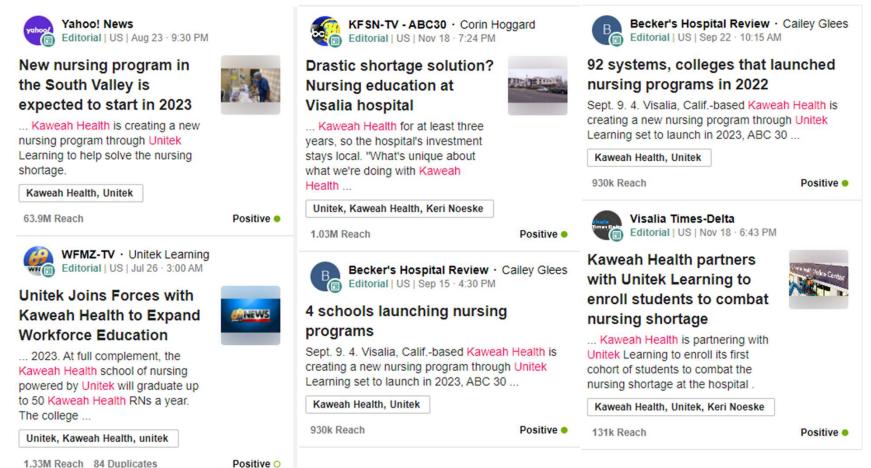




kaweahhealth.org



Top Performing News Content – July 1, 2022 – Dec. 4, 2022





Top Performing News Content – July 1, 2022 – Dec. 4, 2022



California hospital CEO writes open letter to governor following \$127M loss

... Gary Herbst, the CEO at Visalia, Cali.-based Kaweah Delta Health Care District, wrote an open letter to Gov. Gavin Newsom describing a "dire ...

hospital, Gary Herbst, CEO, Kaweah D... Show more

691k Reach

Negative O



Becker's Hospital Review · Molly Gamble Editorial | US | Nov 11 · 7:43 AM

California hospital CEO asks Newsom for financial aid

...," Gary Herbst, CEO of Kaweah Health, wrote in his open letter to the governor published Nov. 10 in the Visalia Times Delta . Kaweah Health ...

hospitals, Kaweah Health, Gary Herbst,... Show more

691k Reach 1 Engagement

Negative O



Visalia Times-Delta Editorial | US | Nov 10 · 4:30 PM

Kaweah Health CEO writes open letter to Newsom seeking financial help for struggling hospital

... of California. My name is Gary Herbst, and I am the Chief Executive Officer of the Kaweah Delta Health Care District ("Kaweah Health"), a ...

hospitals, hospital, Gar... Show more

131k Reach

Negative O



The Fresno Business Journal Editorial | US | Nov 29 · 8:20 AM

Local hospitals raise dire alarm

... to Gov. Gavin Newsom (see opinion page), CEO of Kaweah Health District Gary Herbst asks for financial assistance in light of layoffs and the ...

hospital, Kaweah Healt... Show more

41.8k Reach

Negative O



Visalia hospital wrote to Governor Gavin Newson and described the dire situation district hospitals like Kaweah Health are currently facing.

Governor, Kaweah Health

68.2k Reach 3 Social Engagement

Negative O



Visalia hospital wrote to Governor Gavin Newson and described the dire situation district hospitals like Kaweah Health are currently facing.

Governor, Kaweah Health

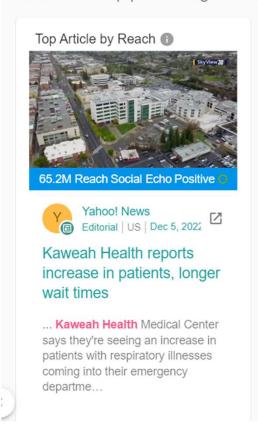
29.4k Reach 1 Social Engagement

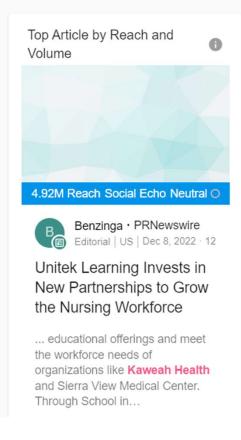
Negative O

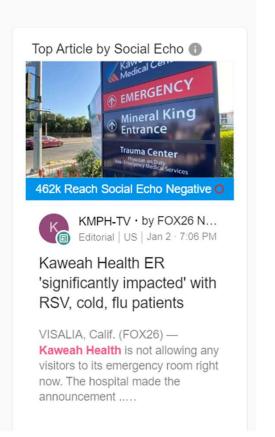


Top Performing News Content – Dec. 4, 2022 to Jan. 23, 2023

What is the top performing news content?









Top Performing News Content – Dec. 4, 2022 to Jan. 23, 2023



Becker's Hospital Review · Mariah Ta Editorial | US | Jan 6 · 12:03 PM

135 nursing programs launched in 2022

... practitioner program in the fall. Visalia, Calif .based Kaweah Health is creating a nursing program through Unitek Learning set to launch in ...

Kaweah Health

549k Reach

Positive •



The Fresno Business Journal · Janko Editorial | US | Dec 8, 2022 · 5:11 AM

U.S. News & World Report ranks area hospital tops for maternity care



... senior health data scientist at U.S. News. Kaweah Health Medical Center (Kaweah Health) received a High Performing designation. Kaweah was ...

Kaweah Health

34.8k Reach

Positive •



KSEE-TV · Marcela Chavez Editorial | US | Jan 18 · 3:20 PM

Kaweah Health among America's 100 best hospitals



VISALIA, Calif. (KSEE/KGPE) -For the first time Kaweah Health earned a spot in the list of the 100 Best Hospitals in the United States, a ...

Kaweah Health

191k Reach

Positive O



Visalia Times-Delta · Manuel Hernande Editorial | US | Dec 30, 2022 · 10:39 AM

Kaweah Health builds county's first mental health hospital for youth



... Kaweah Health's Mental Health Hospital will add a fourth wing to provide psychiatric services for children and adolescents 18 years and ...

Kaweah Health

120k Reach

Positive •

Kaweah Health.











kaweahhealth.org



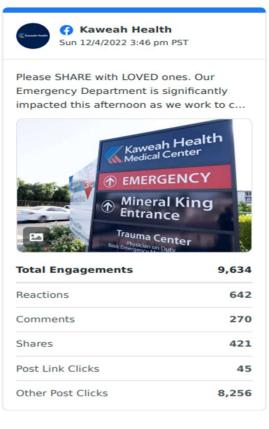
Competitor Performance, Nov. 1, 2022 – Jan. 23, 2023

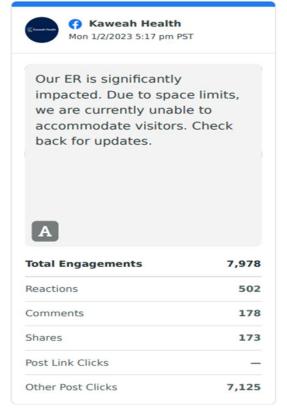
Prof	file 🕏	Audience 🕏	Net Audience Growth \$	Published Posts \$	Public Engagements \$	Public Engagements per Post \$	% Audience Growth \$	Published Carousels \$	Published Videos \$	Published Photos \$	Published Links \$	Published Text \$	Reactions \$	Comments \$	Shares \$
You	ır Profiles Average	5,551.71	81.71	91.57	5,781.57	63.14	1.49%	28.5	23.71	54.71	4.60	2.40	5,151.71	424.43	287.60
Cor	mpetitor Profiles Average	12,472.54	77.31	49.15	1,956.31	39.80	0.62%	10	7.62	34.00	5.75	0.25	1,788.23	75.23	150.88
1	Valley Children's	60,220	300	49	3,294	67.22	0.50%	N/A	7	42	0	0	2,560	182	552
2	(7) Kaweah Health	23,446	295	260	22,163	85.24	1.27%	N/A	70	178	11	1	18,550	2,310	1,303
3	o valleychildrens	21,281	240	24	8,054	335.58	1.14%	7	6	11	N/A	N/A	7,956	98	N/A
4	У @CareForKids	19,548	-101	52	394	7.58	-0.51%	N/A	3	40	9	0	321	9	64
5	? Community Region	14,472	43	10	321	32.10	0.30%	N/A	4	5	1	0	129	10	182
6	o adventisthealth	14,086	298	92	3,838	41.72	2.16%	12	36	44	N/A	N/A	3,711	127	N/A
7	3 Saint Agnes Medica	12,539	83	46	1,377	29.93	0.67%	N/A	3	42	1	0	1,051	146	180
8	• Adventist Health in	6,853	42	73	2,190	30.00	0.62%	N/A	12	39	22	0	1,964	118	108
9	(i) kaweahhealth	6,405	112	204	16,288	79.84	1.78%	51	53	100	N/A	N/A	15,837	451	N/A
10	Sierra View Medical	4,318	0	69	898	13.01	0.00%	N/A	4	55	10	0	643	140	115
11	() Kaweah Health Lif	3,506	22	32	426	13.31	0.63%	N/A	7	23	0	2	384	29	13
12	saintagnesmedicalc	2,559	55	52	1,578	30.35	2.20%	4	6	42	N/A	N/A	1,555	23	N/A
13	odignityhealthbakers	2,507	29	27	1,156	42.81	1.17%	11	9	7	N/A	N/A	1,131	25	N/A



Top Posts Nov. 1 - Jan. 23, 2023 - Post Engagements

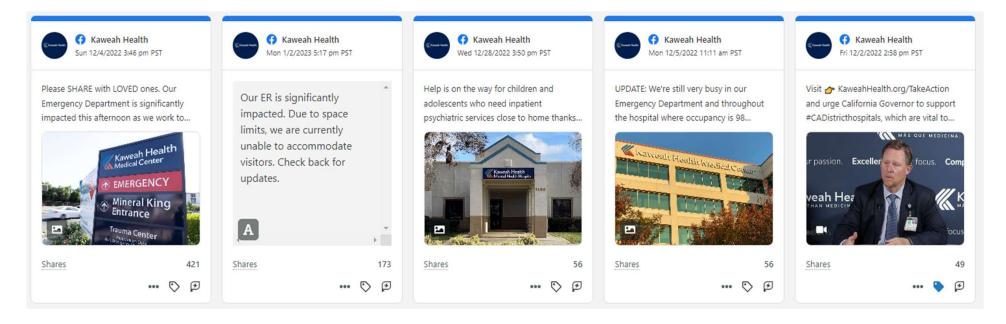






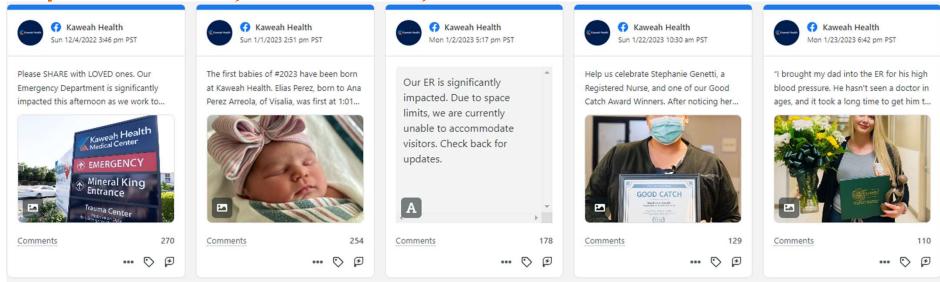


Top Posts Nov. 1, 2022- Jan. 23, 2023 - SHARES



Kaweah Health.

Top Posts Nov. 1, 2022- Jan. 23, 2023 - Comments





@kaweahhealthespanol | Est. May 10, 2020: 945 LIKES, 1,017 FOLLOWERS

Kaweah Health en Español

Profiles Review your aggregate profile and page metrics from the reporting period. Profile \$ Audience \$ Impressions 🕏 Engagements \$ Engagement Rate (per Impression) \$ Reporting Period 945 73 51 29,514 13,777 46.7% 7,355 **₹** 160.7% **₹** 135.5% Nov 1, 2022 - Jan 23, 2023 78.2% 74.1% **₹** 685% **7** 233.4% **₹**388.4% 873 28 1,755 Compare to 49 12,534 14% 1,506 Aug 9, 2022 - Oct 31, 2022 (3) Kaweah Health en Espa... 945 73 51 29,514 13,777 46.7% 7.355

Kaweah Health.

Top Posts Nov. 1 - Jan. 23, 2023

Shares

Post Link Clicks

Other Post Clicks



(f) Kaweah Health en Español Thu 1/12/2023 2:20 pm PST

EJEMPLO DE SUPERACIÓN | Conozca a la Dra. Daniela Rangel Orozco, Doctora en Medicina Familiar de Kaweah Health....



Total Engagements	229
Reactions	58
Comments	13
Shares	6
Post Link Clicks	_
Other Post Clicks	152





159

22

11

2

124



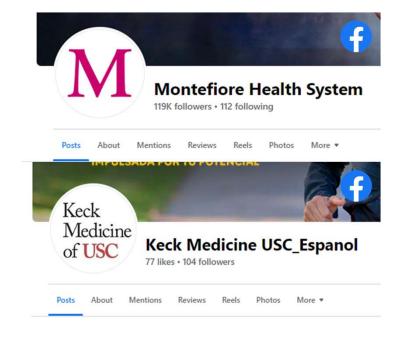
More than medicine. Life.

0

112

STATISTICS | Competitors

Spanish Healthcare Channels







STRATEGY | Cultural Tie to Healthcare

Lotería Cards

Front	Back	Translation	Front	Back	Translation	Front	Back	Translation
Cardiac (The Heart)	Si su corazón late con gran rapidez Y siente presión en el pecho que suele doler Sintomas de un ataque	Do you feel like your heart beats too fast and you have chest pain? These could be symptoms of a heart attack. Visit your	Ortho (The Stairs)	Si usted se cae de la escalera y se fractura la cadera, Un cirujano	If you fall off the stairs and hurt your hip, an orthopedic surgeon will restore your movement and leave you feeling	Cancer (The Bell)	Suena la campana de esperanza Para los que luchan sin cesar, En el Centro de Cáncer Anunciando su victoria contra el mal. Timbra Uno, dos, tres	The bell of hope rings for those who never ceased fighting at the Cancer Center. It announces their victory against the illness. It rings one two three-
EL CORAZON	al corazón pueden ser. Visite a su cardiólogo para saber qué hacer. El Centro de Cardiología de Kaweah Health puede cuidar de su corazón. Llame para una consulta médica: (559) 624-6520 . (Kaweah Health Cardiology Center: 820 South Akers Street, Suite 130, Visalia, CA 93277)	attack. Visit your cardiologist so you can know what to do next. The Kaweah Health Cardiology Center can help care for your heart. Call to schedule a visit: (559) 624-6520 (Kaweah Health Cardiology Center: 820 South Akers Street, Suite 130, Visalia, CA 93277)	LA ESCALERA	ortopédico Le restaura el movimiento Y lo deja como nuevo. Kaweah Health cuenta con varios cirujanos ortopédicos de primera clase para resolver su problema. Llame para una consulta médica: (Number?) (Location?)	Kaweah Health has several world-class orthopedic surgeons that can solve your problem. Call to schedule a visit: (Number?) (Location?)	LA CAMPANA	Celebrando el bienestar, Rodeados de los héroes Aliados en las luchas Kaweah Health tiene uno de los centros de cáncer (Sequoia Regional Cancer Center) más avanzados en California, con alta tecnología y doctores especializados para brindar el mejor cuidado contra el cáncer. Llame para una consulta médica: (559) 624-3000 (Sequoia Regional Cancer Center: 4945 W Cypress Ave, Visalia, CA 93277)	rings one, two, three-celebrating wellness, surrounded by the heroes who were allies in the fight. Kaweah Health has the Sequoia Regional Cancer Center, which is one of California's most advanced cancer centers, with high end technology and specialized doctors to provide the best cancer care. Call to schedule your visit: (559) 624-3000 (Sequoia Regional Cancer Center: 4945 W Cypress Ave, Visalia, CA 93277)













kaweahhealth.org

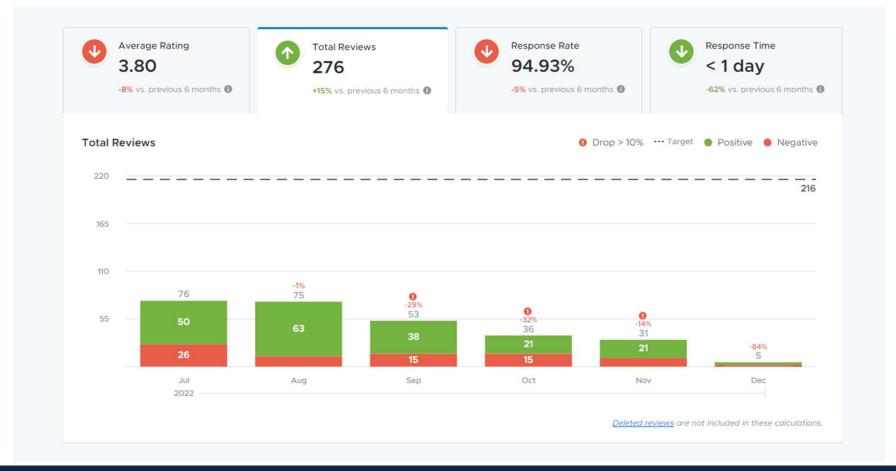


Average Rating - July 1, 2022-Dec. 5, 2022



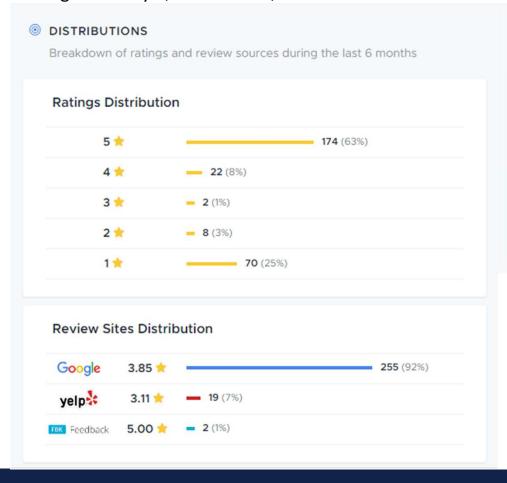


Total Reviews - July 1, 2022-Dec. 5, 2022



Kaweah Health.

Rating Info - July 1, 2022-Dec. 5, 2022









MARKETING UPDATES, January 31st, 2023

Top 100 Campaign

• Electronic Billboard Ads: Hanford and Exeter

TOP 100 in the nation.



KaweahHealth.org/Awards



Entre los 100 mejores de la nación.



KaweahHealth.org/Awards



• Mooney Billboard Ads: (Time-lapse)



Display Ads:

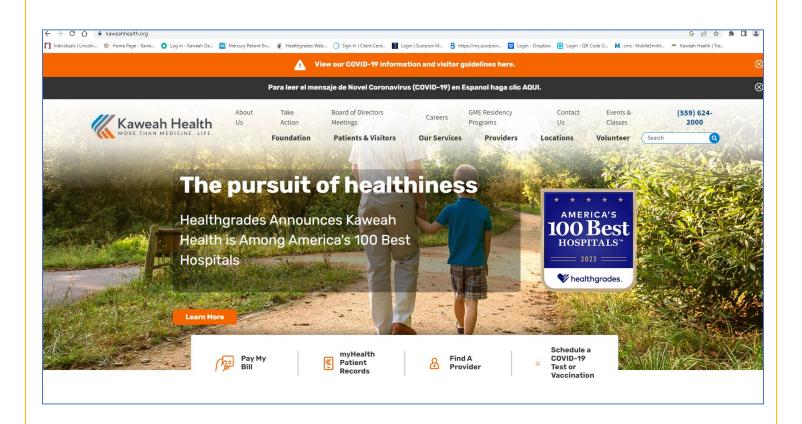








Website and Kaweah Compass









Kaweah Health Medical Center Named One of America's 100 Best Hospitals

Kaweah Health is excited to announce being named one of America's **100 Best Hospitals**™ for 2023 by Healthgrades, one of the most trusted sources for evaluating hospital quality. This recognition by Healthgrades builds upon two consecutive years as one of America's 250 Best Hospitals and is a reflection of the talented, dedicated people working throughout Kaweah Health's ranks, all of whom are committed to growth and serving the community.

While it is a great honor to be recognized at all, it is an even greater honor considering that Kaweah Health Medical Center was the only hospital in the San Joaquin Valley from Kern to Madera counties to make the top 100 list. This achievement puts Kaweah Health in the **top two percent** of hospitals nationwide for overall clinical performance across the most common conditions and procedures.

To learn more about all of Kaweah Health's awards and accreditations, visit

KaweahHealth.org/awards

To learn more about Healthgrades, visit Healthgrades.com/quality/hospital-ratings-awards

• Radio Spots, TV & Newspaper Ads: (Thank you Deborah!)





























(Visalia Times Delta, Hanford Sentinel, Kingsburg/Selma, Porterville and Exeter)



For four years in a row, we have been ranked by Healthgrades™as one of America's 250 Best Hospitals. This year, Kaweah Health Medical Center bested itself, crossing the finish line as one of America's 100 Best Hospitals.

America's 100 Best Hospitals™ are in the top 2% in the nation for overall clinical excellence for the current year.

How did we do it? Our caregivers go the extra mile, then go another twenty to get the best outcomes for our patients. More than technology, more than buildings, it's their expertise, hard work, and passion for healing that makes us the most awarded hospital in the Central Valley. Every day, they're running marathons so the rest of us can have our walk in the park.

What is Healthgrades?"

Healthgrades evaluates hospital quality for conditions and procedures based solely on clinical outcomes. Their aim is to help consumers understand and compare hospital performance so they can make informed decisions about their care.

Healthgrades America's Best Hospitals™ consistently exhibit exceptional, comprehensive quality care based on clinical quality outcomes for 31 conditions and procedures.



f |

Visit: KaweahHealth.org/Awards

*www.healthgodes.com/quality/hospital-orting=ewards

KaweahHealth.org/Awards

• Buses: (Visalia, Tulare and TCat)











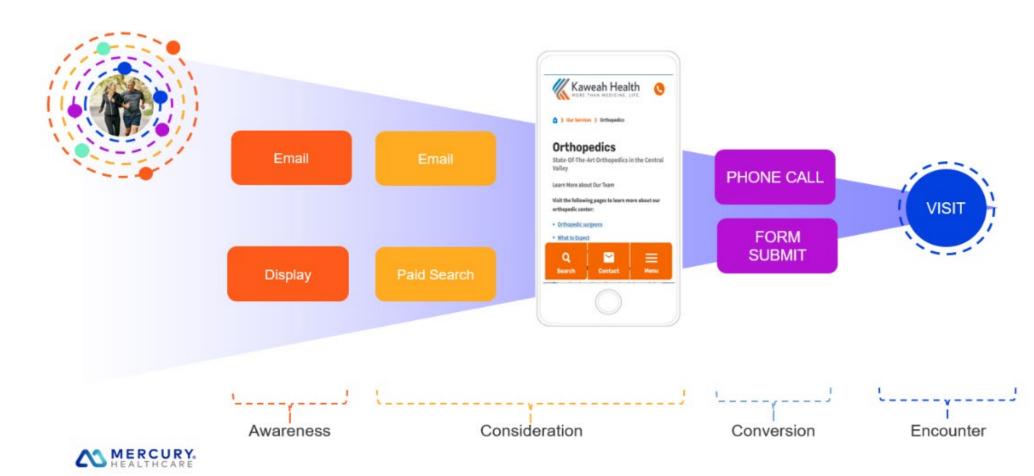
f | 🗖 | 💆 | 💿 KaweahHealth.org

The pursuit of healthiness is more than hospital care. It's about sustaining a thriving community, and to achieve that, we need nurses.

For decades, the College of the Sequoias Nursing Program has been instrumental in bringing quality care to our patients.

To the leaders and instructors, our sincerest thanks. To this semester's graduating class, congratulations! You have chosen to make a career of caring. If you stay in the area, we hope you'll consider Kaweah Health. Wherever your journey takes you, we wish you every success.

Patient Journey: Oncology, Obstetrics(Mother Baby), Cardiac and General Surgery



Welcome!

Whether it's an emergency, surgery, or specialty care, trust your health to the most awarded health care organization in the Central Valley.



400 W. Mineral King Ave. Visalia, CA 93291-9857 KaweahHealth.org/Welcome

Remove this magnet and keep it handy for quick access to a list of our services and providers.

KaweahHealth.org/Welcome



400 W. Mineral King Ave. Visalia, CA 93291-9857







Cardiac surgery program ranked six years in a row as one of **America's 50 Best Cardiac Surgery™** programs by Healthgrades*

Pediatrics and NICU staffed by doctors from Valley Children's Hospital

Urology program in alliance with Keck Medicine of USC

Rural health care clinics serving Dinuba, Exeter, Lindsay, Tulare, and Woodlake

Two conveniently located urgent care facilities and a Level III Trauma Center

Looking for a job?

It takes a special person to work for Kaweah Health. If you really want to make a difference, visit KaweahHealth.org/Careers.

*www.healthgrades.com/quality/hospital-ratings-awards



PROVIDERS AS OF MARCH 1, 2023

Adediji, Anu, MD Amezcua, Eduardo, MD Bassali, Mariam, MD Bonilla, Roberto, MD Caballes, Jared, MD Calderon, Yesenia, MD Cervantes, Armando, MD Chabok, Rosa, DO Chahil, Jasmeen, MD Choudhury, Ivana, DO Gaccione, Charles, DO Guadalupe, Grace, MD Hanalla, Andrew, DO Kawagoe, Rebecca, DO Kuehne, Eric, MD Ludin, Sahar, MD Martinez, Mario, MD Ramirez, Magda, MD Rangel Orozco, Daniela, MD Roach, William, MD Said, Mark, MD Shiwdin, Reshma, DO Smith, Dorathea, MD Talamayan-Pascua, Roxanne, MD Tariq, Asma, MD Tran, Quan, DO Whitlach, Cate, MD

Your providers will now see you at Kaweah Health Tulare Clinic

1000 North Mooney Boulevard • Tulare, CA 93274

Time brings unexpected changes, but Kaweah Health will always work to make those changes for the better. Sequoia Health & Wellness Centers will be moving on March 1, 2023, and all existing patients can be seen by their regular providers at the Kaweah Health Tulare Clinic. Transportation assistance is available.

Our patients see the same doctor at each visit. From newborns to seniors, our goal is to get to know you and your family so we can meet your specific health care needs.

SAME QUALITY CARE. NEW LOCATION.

- Virtual Visits
- Transportation Assistance
- Same-Day Appointments
- Discount Programs Available
- Courtesy Lab Draws For Clinic Patients

SERVICES OFFERED:

- Family Medicine
- Adult Specialties
- Behavioral Health
- Obstetrics/Gynecology
- Clinical Psychologist
- Clinical Pharmacist
- Pediatrics

Accepting new patients

Same day walk-in appointments

To schedule a visit, please call (559) 685-7100



1000 North Mooney Boulevard Tulare, CA 93274

(559) 685-7100

KaweahHealth.org/Clinics

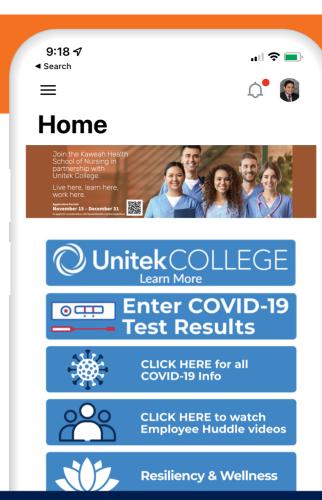
COMING SOON!

Launch Date: February 1, 2023



ALWAYS CONNECTED

Connectivity is one of the most beneficial results you'll see when downloading the Kaweah Compass App.



Stay informed about the latest content, updates, and company news.

View on your mobile device:

- Employee Huddle Videos
- Photo Galleries
- Daily Food Menus
- Event Calendar
- Forms and Guides



Events & Menus Home - Kaw People



Receive News Alerts



Submit Kaweah Care Nominations



Submit Service Requests

All the latest news and information easily available to you at your fingertips!

Instruction on downloading the mobile app will be communicated districtwide on Wednesday, February 1, 2023.

Notifications



Kaweah Health's "just because I'm in a hospital it doesn't have to be boring" activity booklet.

The pursuit of healthiness



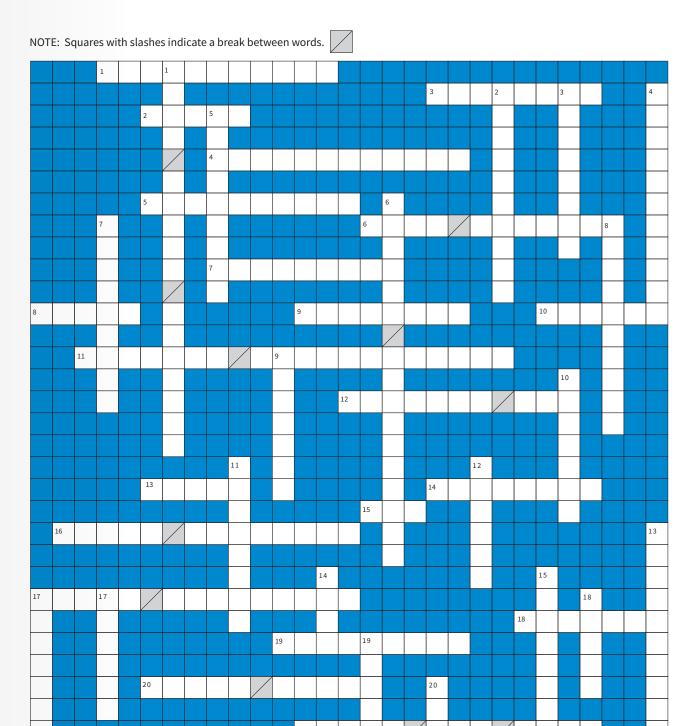
Test your medical knowledge

ACROSS

- 1. The recommended age for both men and women to have this procedure is 45.
- 2. Which of your organs has stopped if you are experiencing a cardiac arrest?
- 3. The blockage of an artery often caused by a blood clot
- 4. The procedure using electric shocks to restore normal heartbeat
- 5. Which medical specialty is concerned with diseases of the blood?
- 6. Your spleen, gall bladder, and appendix are all organs you can ______.
- 7. Common term for a surgical procedure.
- 8. Term for a condition that begins abruptly and is sometimes severe, but usually short
- 9. The process of removing excess water, solutes and toxins from the blood in kidney patients
- 10. A serious condition caused by the body's response to severe infection
- 11. What do the initials G.P. stand for in the medical profession?
- 12. The pandemic that started in 1918 and killed an estimated 50 million people worldwide
- 13. What women experience during childbirth
- 14. What type of patient does a pediatrician care for?
- 15. Which muscle of the human body can exert the most pressure?
- 16. A sphygmomanometer measures what?
- 17. Which of your organs is approximately 23 feet in length?
- 18. The scientific name for the bone in the upper arm sometimes referred to as the funny bone
- 19. In fiscal year 2021-2022, Kaweah Health cared for 81,555 patients in this department.
- 20. A potentially serious sleep disorder in which breathing repeatedly stops and starts
- 21. More than half of your bones are located in these two parts of the body.

DOWN

- 1. In fiscal year 2021-2022, Kaweah Health performed 393 of these procedures.
- 2. A patient who receives care without being admitted to a hospital
- 3. Edward Jenner, sometimes referred to as *the father of immunization*, created this vaccine.
- 4. Doctors take an oath named for this ancient Greek physician.
- 5. Marie Curie was instrumental in developing this as a therapeutic tool.
- 6. Which type of operation did Joseph Murray perform the first of in 1954?
- 7. A patient who requires hospitalization is sometimes referred to as an ______.
- 8. The surgical procedure of removing of an organ from one person's body and placing it in another's
- 9. The return of a disease or symptoms after a patient has recovered
- 10. The human body has about 600 of these.
- 11. The tubes that carry oxygenated blood from the heart
- 12. A small tissue sample that is taken for testing
- 13. A medical term that means "to revive"
- 14. In what part of the human body would you find the patella?
- 15. Brufen, Advil, Motrin and Nurofen are different brand names for which drug?
- 16. Stitches used to join tissues together as they heal are also called _____.
- 17. This term refers to the lower part of the spine.
- 18. The tubes that return blood to the heart
- 19. Pituitary, thyroid, and prostate are all types of what?
- 20. This innovation was accidentally discovered in 1895 and takes a photo of the inside of the body.



ANSWERS:

	21. HANDS AND FEET		
TO: SEPSIS	20. SLEEP APNEA	TO' WN2CFE2	20. XRAY
9. DIALYSIS	T9. EMERGENCY	9. RELAPSE	19. GLANDS
8. ACUTE	T8. HUMERUS	ТИАЈЧЅИАЯТ .8	18. VEINS
7. OPERATION	17. SMALL INTESTINE	7. INPATIENT	17. LUMBAR
6. LIVE WITHOUT	Te. BLOOD PRESSURE	6. KIDNEY TRANSPLANT	16. SUTURES
5. HEMATOLOGY	MAL .ZI	5. RADIATION	T2' IBNPROFEN
4. DEFIBRILLATE	Td' CHILDREN	4. HIPPOCRATES	Τ ປ ΄ KNEE
3' EMBOLISM	13. LABOR	3. SMALLPOX	13. RESUSCITATE
2. HEART	12. SPANISH FLU	2. OUTPATIENT	12. BIOPSY
I. COLONOSCOPY	11. GENERAL PRACTITIONER	I. OPEN-HEART SURGERY	11. ARTERIES
ACROSS		DOMN	

Medical word search

Find the 48 healthcare terms.

					_	_	_	_	_	_	_	_	_	_	_	_	_		_	_	_	_	_
0	N	Υ	G	I	D	0	C	T	0	R	L	Α	T	ı	Р	S	0	Н	Q	G	G	G	Т
Н	C	Α	R	Α	Р	Т	V	Н	L	В	Q	Α	Α	U	Α	W	0	N	Т	N	Н	S	N
R	Н	J	C	W	U	G	Z	I	Р	U	U	Α	L	D	J	Ε	Α	X	Р	I	S	Н	M
0	Q	D	G	S	G	Z	I	N	Р	0	0	S	L	R	J	K	R	Ε	Т	Н	Т	Ε	Ε
N	Α	F	Q	Α	Т	Α	Ε	Ν	G	Ζ	Ε	Т	Ε	F	Р	Α	D	F	С	Т	Ε	0	Т
ı	В	D	Z	W	С	С	L	F	K	X	0	В	R	Ε	Υ	Α	I	I	I	Α	Т	D	S
С	D	N	U	0	S	Α	R	Т	L	U	R	М	G	V	Z	Ε	Α	L	R	Ε	Н	В	Υ
Р	Χ	Т	0	U	R	N	I		U				Υ				D	D	Т	R	0	L	S
Α	С	U		E				_	R						S			L		В	S	0	E
Н	Т	X	R	R		S									М		Α	ī	1	Р	С		– N
	W	Н	U												W			Н	D	E	0		U
										_													
P	E	С	E	Н	E				Н					L		 -	1	С	E	E	P _	P	M
G	ı	W	G	R	Р	G	Н	J	Α	I	S	Ε	Н	T	S	Ε	N	Α	Р	D	Ε	R	M
L	S	P	N	Т	M	G	N	C	R	Ε	Т	Ε	M	I	X	0	Ε	S	L	U	Р	Ε	I
0	R	Ν	V	0	Ν	0	S	I	L	Ν	0	I	Т	Α	R	Ε	C	Α	L	Z	Ν	S	Ν
V	S	R	0	1	1	U	M	D	R	Ε	U	1	Ν	F	Ε	C	Т	1	0	Ν	Ε	S	0
Ε	L	M	Р	1	Т	Т	Н	Ε	ı	Υ	Ε	M	U	K	0	R	В	Н	Ν	Н	G	U	1
S	0	0	0	U	Т	K	Α	N	Т	Q	S	Н	S	С	Q	0	S	G	В	N	Υ	R	Т
В	С	R	R	Т	0	0	U	R	0	Ē	ı	G	W	В	D	S	U	0	V	U	Χ	Е	С
S	J	Ε	N	N	Р	W	М	F	D	Ε	R		Ε		N		L		V	R	0	С	Ε
J	S	C	0		V				Ε					0	N		A	i	D	S	T	U	J
																		-					
X	G	E	K	V			Υ				Н		M				Н		N	E	X	F	N
В	D	E	S			J				M	E				Α		I	0	N	J	S		I
Ε	Р	I	S	Т	Α	X	I	S	Р	N	В	L	0	0	D	G	L	U	C	0	S	Ε	Υ

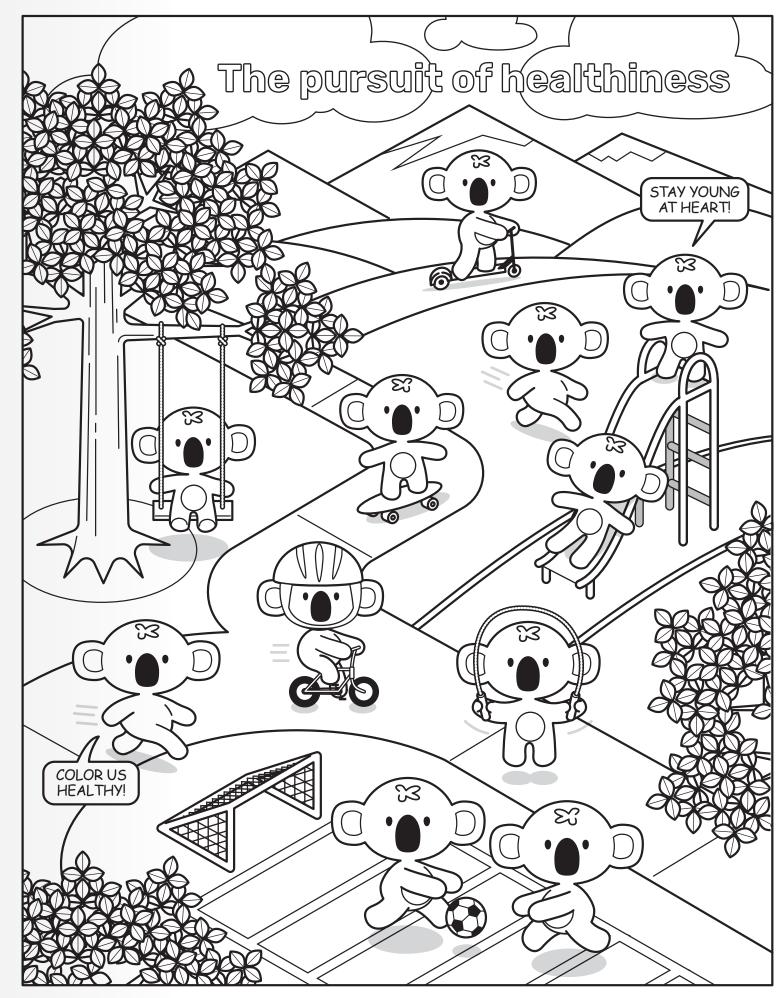
Acute
Blood pressure cuff
CT Scan
Epistaxis
Hospital
J-Tip
MRI
Pulse
Sutures

Allergy
Deep breathing
Fever
Hydration
Laceration
Nurse
Pulse oximeter
Symptoms
Wheelchair

Anesthesia
Diagnosis
Gauze
Immune system
Lancet
Oxygen
Stethoscope
Syringe
X-Ray

Band-Aid
Doctor
Gloves
Infection
Mask
Pediatric
Stress
Ultrasound
Thermometer

Blood glucose Coping Emotions Healthy Injection Medication Surgery Tourniquet



Sudoku

NEW TO SUDOKU?

Sudoku uses square grids with some of the spaces filled with numbers. The goal is to fill in all of the remaining spaces so that each number appears only once in each row and in each column.

RULES:

- Use only numbers from 1 to 4, 1 to 6, or 1 to 9, depending on which size grid you are playing.
- Each vertical column can contain only one of each number.
- Each horizontal row can contain only one of each number.

SOLUTIONS

8 * <th>_</th> <th></th> <th></th> <th>_</th> <th></th> <th></th> <th>_</th> <th></th> <th></th>	_			_			_		
Z 9 6 9 L E 8 F L Z 0 <td>8</td> <td>Þ</td> <td>L</td> <td>6</td> <td>L</td> <td>9</td> <td>3</td> <td>2</td> <td>9</td>	8	Þ	L	6	L	9	3	2	9
L C <td>ı</td> <td>ε</td> <td>S</td> <td>2</td> <td>8</td> <td>Þ</td> <td>L</td> <td>6</td> <td>9</td>	ı	ε	S	2	8	Þ	L	6	9
** <	2	9	6	G	L	3	8	Þ	ŀ
6 S 8 t 9 L Z L E E 8 t 9 6 S L L Z C G L Z 8 t 1 9 E 6	7	2	3	ı	g	6	Þ	9	8
ε 8 ν 9 6 ς ι ∠ σς 8 ν 1 9 ε 6	Þ	ı	9	3	2	8	6	S	7
9 2 8 7 1 9 8 6	6	9	8	Þ	9	7	2	ı	3
	3	8	7	9	6	9	ı	L	7
4 8 2 3 2 4 6 6	9	L	2	8	Þ	ı	9	3	6
	9	6	ı	L	ε	7	g	8	Þ

ε	9	2	S	Þ	ı
ı	7	7	9	3	9
2	7	9	ı	g	3
G	ı	3	Þ	7	9
9	3	9	2	ı	Þ
Þ	g	L	ε	9	2

ω	2	٦	Þ
ı	Þ	Э	2
z	3	Þ	ı
ħ	ı	2	ε

BEGINNER (Only use numbers 1 - 4)

3		1	
		3	2
	3	4	
		2	

INTERMEDIATE (Only use numbers 1-6)

NTERMEDIATE (Only use numbers 1-0)									
			3		4				
					6				
	2	4	3	1					
3	5	1	6						
5		6		2	1				
1		5	3	6					

ADVANCED (Only use numbers 1-9)

4	8		2		7		9	
9		6		4		2	7	5
2	7	1	5	9		4	8	3
		2	7	6		8		
7					3			
	6	4	9	5	1		2	7
		8					6	2
						5		
	2	3		1			4	

Word Jumble

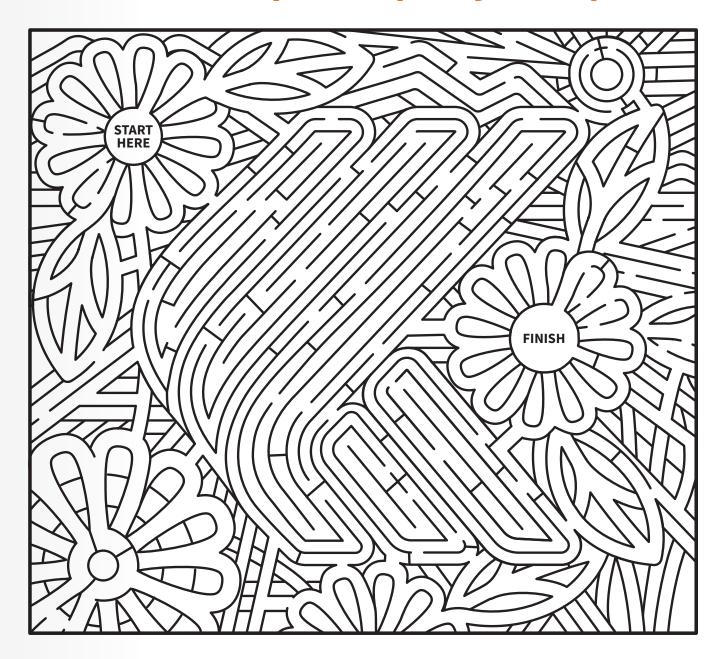
INSTRUCTIONS:

- 1. Solve each word jumble.
- 2. Gather the letters from the circles.
- 3. Unscramble the letters into a meaningful phrase.

CLUE FOR THE PHRASE: Kaweah Health invites all members of our community to join us in this endeavor.

A good diet has this.	
GIHH EBRIF TNETONC	
A great way to stay in good health ELAGRUR CSEEERIX	
ELAGROR CSEEERIX	
Another feature of a healthy diet	
OWL ATF	
Something every adult should get every year NLUAAN EPHCKCU	
A good source of high fiber TIRSFU NDA BSEATGLEEV	
DO D D D D	Phrase: The pusuit of healthiness
Sometimes a symptom of stress PNNIRETEHSOY	LOW FAT ANNUAL CHECKUP FRUITS AND VEGETABLES HYPERTENSION
	HIGH FIBER CONTENT
Gather letters from circles here.	∀N2MEK2:
Unscramble letters into a meaningful phrase here.	

Honored to be part of your journey



Did you know? In fiscal year 2021-2022:

Kaweah Health contributed which of the following to our local economy?

A. It provided over \$513 million in household earnings.

B. It supported over 8,000 jobs.

C. It contributed over \$69 million by recruiting new physicians.

D. All the above

Answers: D. All the above. C. More than \$420 million.

Much of the money paid to Kaweah Health employees and vendors goes back into our local economy through home, vehicle, restaurant, grocery, and other retail purchases. This local spending during fiscal year 2021/22 totaled how much?

A. More than \$125 million

B. More than \$275 million

C. More than \$420 million

Vital Signs Articles for Next Issue

- America's 100 Best Hospitals 2 pages
- Stanford Cardiac agreement 2 pages
- Urology Program 3 pages
- Community Engagement Community Advisory Committees 1 page
- Ortho Success Stories 3 pages
- TAVR Cardiac 2 pages
- Research paper on farmworker health 1 page
- GME new class of residents 2 pages
- Dr. Mack and Vascular Services 2-3 pages
- Heart Healthy Tips and Recipes 1 page
- Lifestyles Fitness Center 2 pages
- Comfort Carts 1 page
- Foundation 1 page
- Social Media promo 1 page
- Pediatric nursing + koala bears 1 page

HOLD FOR NEXT TIME

My Health Patient Portal - hold for future
☐ Photos
☐ Draft to service line
☐ Revised
Cancer Center - HOLD FOR NEXT TIME
Breast Center patient success promoting regular checkups
☐ Photos - video stills, Shirley Rackard
☐ Revised
☐ Draft to service line
Emergency Department - 1 page
☐ Draft to service line
☐ Revised
TV Commercial Recognition from Aha Media (1/3 or 1/2 page, sidebar)
☐ Details
☐ <u>Top Hospital Commercials of 2022 Show Healthcare Industry Trends in</u>
<u>Action</u>
☐ Research draft
☐ Use video stills from commercial



MARKETING UPDATES, January 31st, 2023

Aha Media Group



Our favorite commercials of 2022 include those with a community focus. We love this example from Kaweah Health.

Clinicians in the tight-knit community that Kaweah Health serves likely frequent the same shops, ball games and gathering places as their patients. Living in the same towns and experiencing life together (even though they might not know each other) strengthens the organization's dedication to the people they serve.

https://lnkd.in/g6Kjuna3

